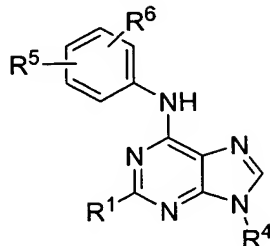


WHAT IS CLAIMED IS:

1. A compound of formula I:



wherein:

R<sup>1</sup> is a member selected from the group consisting of hydrogen, halogen and -L-R<sup>2</sup>;

L is a member selected from the group consisting of -O- and -NR<sup>3</sup>-, wherein R<sup>3</sup> is H, or R<sup>3</sup> is optionally taken together with R<sup>2</sup> and the nitrogen to which both are attached to form a heterocycle, optionally substituted with C<sub>1-4</sub>alkyl;

R<sup>2</sup> is a member selected from the group consisting of C<sub>1-4</sub>alkyl, C<sub>3-8</sub>cycloalkyl and C<sub>0-2</sub>alkylaryl, substituted with 0-2 R<sup>2a</sup> groups that are independently selected from the group consisting of halogen, C<sub>1-4</sub>alkyl, C<sub>1-4</sub>alkoxy, -N(R<sup>2b</sup>, R<sup>2b</sup>), -SO<sub>2</sub>N(R<sup>2b</sup>, R<sup>2b</sup>), -C(O)N(R<sup>2b</sup>, R<sup>2b</sup>) and -O-aryl, or when said R<sup>2a</sup> groups are on adjacent ring atoms they are optionally taken together to form a member selected from the group consisting of -O-(CH<sub>2</sub>)<sub>1-2</sub>-O-, -O-C(CH<sub>3</sub>)<sub>2</sub>CH<sub>2</sub>- and -(CH<sub>2</sub>)<sub>3-4</sub>;

each R<sup>2b</sup> group is a member that is independently selected from the group consisting of hydrogen and C<sub>1-4</sub>alkyl;

R<sup>4</sup> is a member selected from the group consisting of C<sub>1-4</sub>alkyl, C<sub>3-8</sub>cycloalkyl, C<sub>1-4</sub>alkylhydroxy, C<sub>0-2</sub>alkylaryl, substituted with 0-2 R<sup>4a</sup> groups, and C<sub>0-2</sub>alkylheterocycle, optionally substituted with C<sub>1-4</sub>alkyl;

each R<sup>4a</sup> group is a member independently selected from the group consisting of hydrogen, halogen, C<sub>1-4</sub>alkyl, C<sub>1-4</sub>alkoxy, and aryl, or when said R<sup>4a</sup> groups are on adjacent ring atoms they are optionally taken together to form -O-(CH<sub>2</sub>)<sub>1-2</sub>-O-;

R<sup>5</sup> is hydrogen and R<sup>6</sup> is a member independently selected from the group consisting of halogen, C<sub>1-4</sub>alkyl, -C(O)-C<sub>1-4</sub>alkyl, -SO<sub>2</sub>-N(R<sup>2b</sup>, R<sup>2b</sup>), C<sub>1-4</sub>alkylhalo, -O-aryl and -N(R<sup>7</sup>, R<sup>8</sup>), or when R<sup>5</sup> and R<sup>6</sup> are on adjacent ring atoms they are optionally taken together to form -O-(CH<sub>2</sub>)<sub>1-2</sub>-O-;

R<sup>7</sup> is a member selected from the group consisting of hydrogen, C<sub>1-4</sub>alkyl, C<sub>1-4</sub>alkylhydroxy, aryl and -C(O)R<sup>7a</sup>;

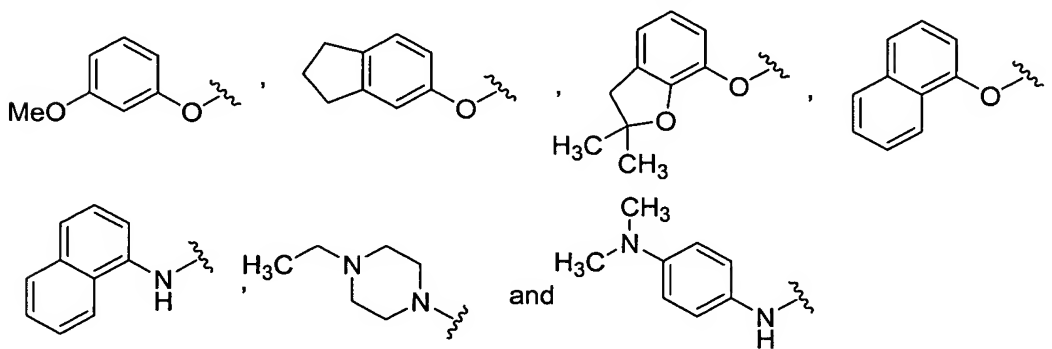
$R^{7a}$  is a member selected from the group consisting of  $C_{1-4}$ alkyl,  $C_{1-4}$ alkylhalo,  $C_{3-8}$ cycloalkyl and aryl;

$R^8$  is a member selected from the group consisting of H and  $C_{1-4}$ alkyl, or  $R^7$  and  $R^8$  are optionally taken together with the nitrogen to which they are attached to form a heterocycle, optionally substituted with  $C_{1-4}$ alkyl; and

all pharmaceutically acceptable salts and hydrates thereof.

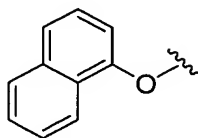
2. A compound of claim 1, wherein:

$R^1$  is a member selected from the group consisting of:



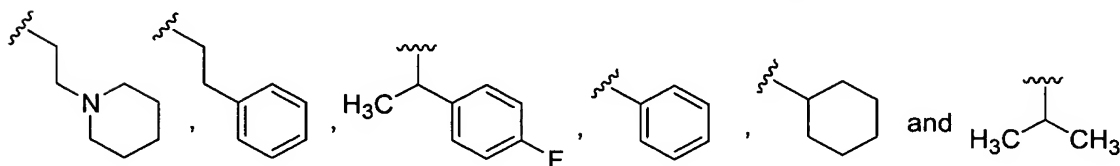
3. A compound of claim 1, wherein:

$R^1$  is



4. A compound of claim 1, wherein:

$R^4$  is a member selected from the group consisting of:



5. A compound of claim 1, wherein:

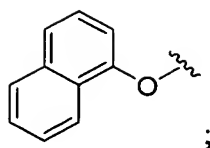
$R^4$  is cyclohexyl.

6. A compound of claim 1, wherein:

$R^5$  is H and  $R^6$  is morpholine.

7. A compound of claim 1, wherein:

2

R<sup>1</sup> is

3

4

R<sup>5</sup> is H; and

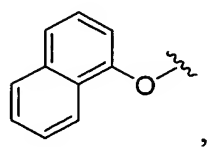
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R<sup>6</sup> is morpholine.

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8. A compound of claim 1, wherein:

2

R<sup>1</sup> is

3

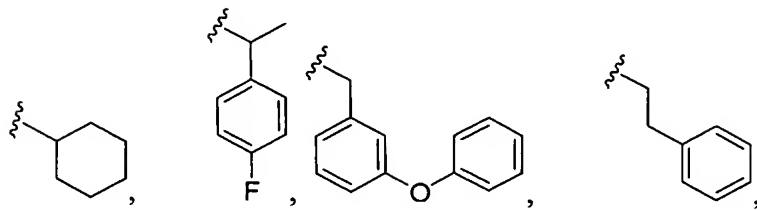
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R<sup>5</sup> is H;

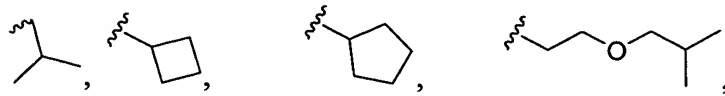
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R<sup>6</sup> is morpholine; and

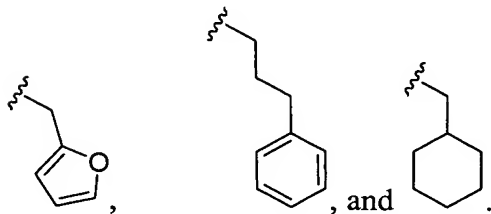
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R<sup>4</sup> is a member selected from the group consisting of:

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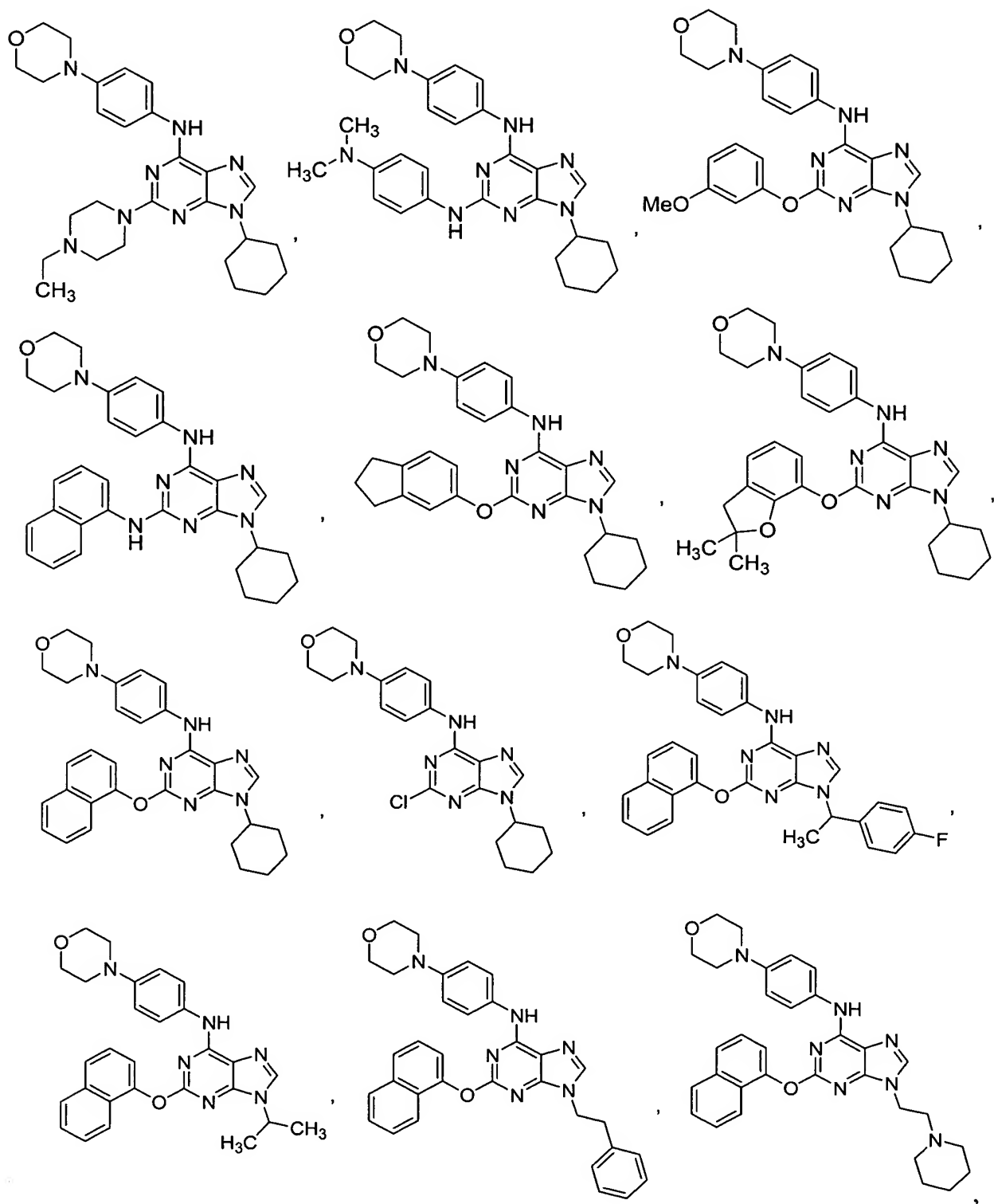


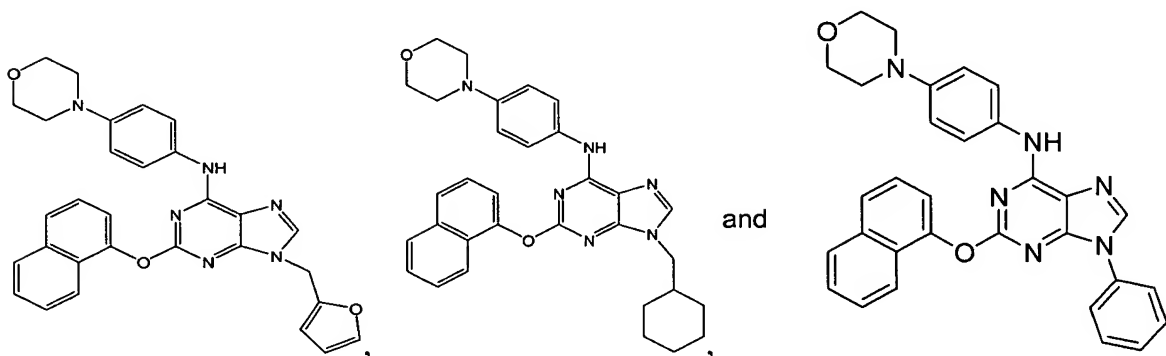
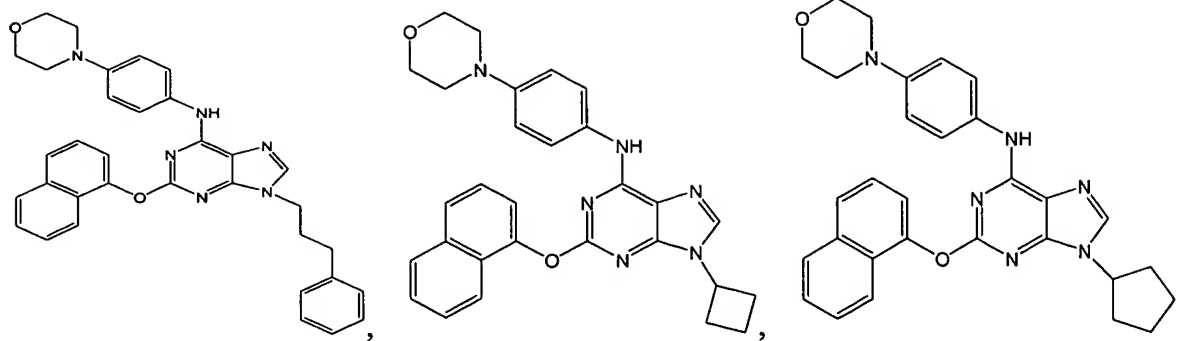
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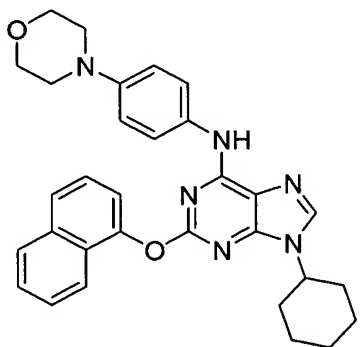
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1 9. A compound of claim 1, wherein the compound is a member selected  
2 from the group consisting of:





10. A compound of claim 1, wherein the compound is:



11. A pharmaceutical composition comprising a compound of claim 1 and a pharmaceutically acceptable carrier.

12. A method of inducing osteogenesis, the method comprising:  
contacting a mammalian cell with a compound of claim 1, whereby the mammalian cell differentiates into a cell of an osteoblast lineage.

13. The method of claim 12, wherein said compound of claim 1 is in a pharmaceutically acceptable carrier.

14. The method of claim 12, wherein the mammalian cell is in a mammal.

- 1                   15.     The method of claim 14, wherein the step of contacting is by oral  
2 administration of the compound to the mammal.
- 1                   16.     The method of claim 14, wherein the step of contacting is by  
2 intravenous administration of the compound to the mammal.
- 1                   17.     The method of claim 14, wherein the step of contacting is by  
2 subcutaneous administration of the compound to the mammal.
- 1                   18.     The method of claim 14, wherein the step of contacting is by  
2 intraperitoneal administration of the compound to the mammal.
- 1                   19.     The method of claim 12, further comprising detecting differentiation of  
2 the mammalian cell into a cell of an osteoblast lineage.
- 1                   20.     The method of claim 19, whereby differentiation of the mammalian  
2 cell into a cell of an osteoblast lineage is detected by detecting expression of an osteogenesis  
3 marker gene.
- 1                   21.     The method of claim 20, wherein the osteogenesis marker gene is a  
2 gene selected from the group consisting of alkaline phosphatase, collagen type I, osteocalcin,  
3 and osteoponin.
- 1                   22.     The method of claim 19, whereby differentiation of the mammalian  
2 cell into a cell of an osteoblast lineage is detected by detecting expression of a bone specific  
3 transcription factor.
- 1                   23.     The method of claim 22, wherein the bone specific transcription factor  
2 is Cbfa1/Runx2.
- 1                   24.     The method of claim 12, wherein the mammalian cell is a stem cell.
- 1                   25.     The method of claim 24, wherein the stem cell is a mesenchymal stem  
2 cell.
- 1                   26.     The method of claim 25, wherein the mesenchymal stem cell is  
2 isolated from a mouse.

- 1                   27.    The method of claim 26, wherein the mesenchymal stem cell is murine  
2 embryonic mesoderm fibroblast cell.
- 1                   28.    The method of claim 25, wherein the mesenchymal stem cell is  
2 isolated from a primate.
- 1                   29.    The method of claim 28, wherein the primate is a human.
- 1                   30.    The method of claim 12, wherein the mammalian cell is further  
2 contacted with bone morphogenetic protein 4 (BMP-4).
- 1                   31.    The method of claim 30, wherein the mammalian cell is a pre-  
2 adipocyte cell.
- 1                   32.    The method of claim 30, wherein the mammalian cell is a myoblast  
2 cell.
- 1                   33.    The method of claim 12, wherein the mammalian cell is attached to a  
2 solid support.
- 1                   34.    The method of claim 33, wherein the solid support is a three  
2 dimensional matrix.
- 1                   35.    The method of claim 33, wherein the solid support is a planar surface.
- 1                   36.    A method of inducing osteogenesis, the method comprising:  
2                   contacting a mammalian cell with a compound of claim 10, whereby the  
3 mammalian cell differentiates into a cell of an osteoblast lineage.
- 1                   37.    The method of claim 36, wherein the mammalian cell is in a mammal.
- 1                   38.    The method of claim 36, wherein the step of contacting is by oral  
2 administration of the compound to the mammal.
- 1                   39.    The method of claim 36, wherein the step of contacting is by  
2 intravenous administration of the compound to the mammal.

- 1                   40.     The method of claim 36, wherein the step of contacting is by  
2     subcutaneous administration of the compound to the mammal.
- 1                   41.     The method of claim 36, wherein the step of contacting is by  
2     intraperitoneal administration of the compound to the mammal.
- 1                   42.     A method of treating a bone disorder, the method comprising:  
2                   contacting a mammalian cell with a compound of claim 1, whereby the  
3     mammalian cell differentiates into a cell of an osteoblast lineage.
- 1                   43.     The method of claim 42, wherein the bone disorder is associated with  
2     defective osteoblasts.
- 1                   44.     The method of claim 43, wherein the bone disorder is osteoporosis.
- 1                   45.     The method of claim 42, further comprising administering the cell of  
2     an osteoblast lineage to an individual with the disorder, thereby treating the disorder.
- 1                   46.     The method of claim 45, wherein the administration is by surgical  
2     implantation.